

CASE STUDY: Universal Hospital Services



Fifteen-year-old containers still in use



New containers

FAST FACTS

Universal Hospital Services, Inc. (UHS) is a leading nationwide provider of medical equipment management and service solutions to the health care industry. UHS manages more than 580,000 pieces of medical equipment for over 8,650 clients in all 50 states. For more than 70 years, UHS has delivered management and service solutions that help clients reduce costs, increase operating efficiencies, improve caregiver satisfaction and support optimal patient outcomes. Learn more about UHS at www.uhs.com.

The company is headquartered in Edina, Minnesota and has over 80 offices across the country. UHS provides local service with national support, 24/7.



Universal | Hospital | Services®

... REUSABLE PLASTIC CORRUGATED CONTAINERS SAVING MORE THAN \$30,000 ANNUALLY & STILL IN USE AFTER 15 YEARS!

Background

Universal Hospital Services (UHS) moves thousands of units of medical equipment between their over 80 district offices across the U.S. every year. In one year, more than 300 units of one machine alone were being shipped to UHS district offices in standard boxing materials. Unhappy with excessive waste of shipping materials, product damage, and limited sturdiness of the boxes, UHS knew they could find a more secure shipping container that was more environmentally friendly. They also knew Packnet was the clear choice in solving their packaging dilemma.

Problem

Fifteen years ago, UHS was using standard boxes to ship their medical equipment across the country, then discarding the boxes. Hoping there might be a solution for this expensive scenario, UHS asked Packnet to help them move their equipment more efficiently.

The Solution

UHS contacted Packnet about a new container for their equipment - one that was more cost effective. Packnet designed a custom plastic corrugated container for UHS that could be used repeatedly. "Packnet listened to our needs and made something to fit those needs," Holden said. "They've been great for our company. They're good, really good!" Now 15 years later, UHS has ordered more of the reusable containers from Packnet. Each of the remaining original units was used for approximately 400 shipments nationally and still has the good integrity for continued use today.

Benefits

- The corrugated plastic containers are customized for the equipment and reusable, which minimizes waste.
- UHS has saved \$30,000 - 40,000 annually in packaging materials and labor, as well as in lack of damage to the equipment.

"Packnet is so good at helping us save money, we're now partnering on a larger, reusable container for different equipment."

- Chris Holden, UHS Logistics Coordinator