

COST \$ CUTTERS

Packnet's Packaging Solution Saves The Trike Shop Time and Money

The Trike Shop, a family-owned business, manufactures conversion kits for selected Honda and Harley-Davidson motorcycle models plus a line of complete-built VW-powered trikes. The conversion kit manufacturing process requires hands-on detailing during assembly and each kit is custom painted to match the bike's color. Founded in 1972, The Trike Shop manufactures about 700 conversion kits annually for over fifty dealers nationally and one in Japan.

The Trike Shop had experienced numerous instances of damage to their fiberglass kits during the crating process as well as during shipment. The Trike Shop contacted Packnet to see if they could provide an improved crate for shipping their conversion kits. *CONTINUED ON PAGE 2...*

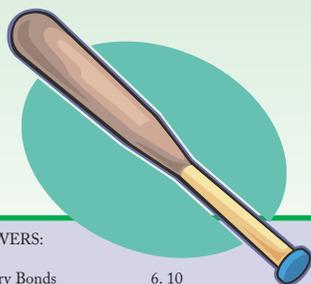




PLAY BALL!

General Baseball Trivia

1. Who broke Mark McGwire's season home run record in 2001?
• Sammy Sosa • Chipper Jones
• Luis Gonzalez • Barry Bonds
2. Who was the first pitcher to win 5 Cy Young awards?
• Greg Maddux • Roger Clemens
• Pedro Martinez • Randy Johnson
3. Who was the second player in history to win both the MVP and Rookie of the Year award in the same season?
• Fred Lynn • Ichiro Suzuki
• Richie Allen • Cal Ripken Jr.
4. What team did the Arizona Diamondbacks beat to win the National League and go to the World Series in 2001?
• Atlanta Braves • New York Mets
• Houston Astros • St. Louis Cardinals
5. Which one of these players did not retire after the 2001 season?
• Tony Gwynn • Sammy Sosa
• Mark McGwire • Cal Ripken Jr.
6. What number is Chipper Jones?
• 11 • 13 • 12 • 10
7. What team plays their home games at Fenway Park?
• Red Sox • Cubs
• Devil Rays • White Sox
8. Where was the 2001 All-Star game held?
• Houston • Tampa Bay
• Seattle • Atlanta
9. Who broke the record for most home runs in one season when he smacked 70 HRs?
• Sammy Sosa • Hank Aaron
• Ken Griffey Jr. • Mark McGwire
10. Who won the 1995 World Series?
• Atlanta Braves • Houston Astros
• Texas Rangers • Boston Red Sox



ANSWERS:

- | | |
|-------------------|--------------------|
| 1. Barry Bonds | 6. 10 |
| 2. Roger Clemens | 7. Red Sox |
| 3. Ichiro Suzuki | 8. Seattle |
| 4. Atlanta Braves | 9. Mark McGwire |
| 5. Sammy Sosa | 10. Atlanta Braves |

BY THE BOOK

China's RoHS Law Became Effective March 1, 2007

China's RoHS, officially a law entitled "Administration on the Control of Pollution Caused by Electronic Information Products" took effect March 1, 2007. The primary similarity between China's law and the EU's RoHS Directive is that they target the same six hazardous substances: lead, mercury, cadmium, chromium IV compounds, poly-brominated biphenyls and poly-brominated diphenyl ethers. Beyond this similarity there are many differences.

China's RoHS law is more far reaching than the scope of the EU's Directive. Unlike the EU Directive, it also covers product classes including semiconductor and other large scale manufacturing equipment, medical products, automotive electronics, production materials and consumables, components and component materials.

While China's law doesn't require removal of the hazardous substances in any products, it does require that they are labeled for restricted substance content. The three marking requirements are:

1. Environment-Friendly Use Period (EFUP)

Figure out the EFUP and mark that on the product. It looks like an "e" with a number in the middle.



China RoHS marking for corrugated.

2. Hazardous Material and Contents

Analyze all the components in your product for the 6 restricted substances, aggregate them, and mark your product with a hazardous material "x/o" chart in Chinese.



China RoHS marking for wood.

3. Packaging Materials

Analyze your packaging material for recycling purposes, and mark the materials. There are 4 recycling mark graphics that will also incorporate a packaging material code. There are 29 different codes within the 6 types of packaging materials: plastic, paper, metal, composite materials, glass and wood. (You may also have to mark your documentation and data sheets with this information.)

Packnet understands China's RoHS requirements to supply you with compliant packaging materials. If you require China RoHS compliant packaging, give us a call.

Information about China's RoHS law is available at:
www.aeanet.org/chinarohs & www.conformity.com.



We help you achieve the greatest return for your packaging and precision cutting services

WOOD PACKAGING

- Fully Enclosed Crates & Boxes
- Custom Skids & Pallets
- Reusable Crates
- Ramps
- Slat Crates
- **NEW!** Slot-Lock Containers

PRECISION CUTTING SERVICES

- Cut-To-Size Panel Products
- CNC Routed Parts
- Cut-To-Length Products
- Die Cut Components and Parts
- Custom Depth, Width and Angle Cutting Services
- Component Assembly and Kitting

REUSABLES

- The "Perma Pal 100" Pallet Box
- Bulk Containers
- Totes & Parts Boxes
- Plastic Pallets
- Metal Reusables
- Nail-Less Wood Returnables

CRATING & PACKAGING SERVICES

- In-house Product Packaging
- On-site Product Packaging
- Ocean Containerization
- Product Un-packaging & Re-packaging
- Skidding & Palletization
- Mil-Spec or Dangerous Goods

CORRUGATED PLASTIC

- Containers, Trays & Totes
- Partition Systems & Pads
- Screen Printing

SPECIALTY PACKAGING PRODUCTS

- Cortec® VCI
- Shock & Tilt Watch
- Temp & Humidity Indicators
- Monitors with Date/Time Stamps

TRIPLE WALL CORRUGATED

- Sleeves, Trays, RSC Boxes
- Wood/Corrugated Kits

FOAM PACKAGING

- One-of-a-Kind Foam Cushions
- High Production Runs of Liquid Foam-In-Place Molded Cushions
- Polyethylene and Polyurethane Foam Assemblies

WHOLESALE LUMBER

- Aspen (Hardwood)
- Pine/Spruce (Softwood)
- Plywood, OSB, MDF

CONTINUED FROM FRONT..

Packnet engineered a custom 4-piece packaging solution constructed of corrugated cardboard and wood that provided the following improvements and advantages:



- Less expensive to ship because lighter in weight than the original crate.
- Easier to pack - 50% less time to assemble each crate.
- Kit is cleaner on arrival with new fully-enclosed crate design.
- Eliminated damage to the kit during the crating process.
- Much less product damage during shipping due to improved overall stronger crate design. The customer stated, "Pushing on the corner of this new crate is like pushing against a brick wall!"
- Neater to stack for storage.
- Eliminated the need to go to an export crater for overseas shipments; Their crates are now ISPM 15 compliant to ship worldwide.

The Trike Shop is located in White Bear Lake and you can find out more about them at www.trikeshop.com.

Packnet continues to research and provide cost-savings alternatives for packaging materials and processes. Call us and we'll help you find the best solution for your specific packaging needs. **Challenge us!**

INTERNET CORNER

www.ista.org - International Safe Transit Association. View many guidelines and procedures for package testing.

www.packnetltd.com - Our updated site offers case studies and much more information about the many products and services we offer.

www.trikeshop.com - See cover story.

www.testedandproven.com - Package testing standards and services.

www.ten-e.com - DOT/UN Hazardous materials training & UN certification testing services.



Packnet Supports Wildlife Preservation



In 1979, the Bluebird Recovery Program (BBRP) of Minnesota was organized to promote the preservation of bluebirds. Over the years, both the demolition of traditional bluebird nesting areas and the growing house sparrow population have contributed to the decline of bluebirds. Not only are sparrows extremely territorial they are also aggressive predators of bluebirds.

Jack Hauser, a member of the BBRP since 1994, explained that one of the challenges to growing the bluebird population is using nesting boxes that don't allow sparrows to enter.

Even then, the nesting boxes need to be regularly monitored to ensure there are no predator problems. However, when monitoring the nesting boxes, the chicks or eggs could easily roll out when the box was opened plus, they were too high to look in without tipping the boxes. To correct these problems, Jack designed a nesting box called the Ultimate Bluebird Box. Jack's built about 500 of these nesting boxes using only recycled materials - including 1 x 6 pine supplied by Packnet.

The Minnesota BBRP was one of the first state bluebird organizations in the country. Today, there are 36 organizations with over 2,200 members throughout the United States. Enrollment in the Bluebird Recovery Program of Minnesota includes a large information package containing plans for building various types of nesting boxes, the BBRP brochure, a trail monitor's notebook, and more.

To find out more about the Bluebird Recovery Program of Minnesota visit www.bbrp.org.