

## CASE STUDY: Boston Scientific



### FAST FACTS

Boston Scientific, a leading innovator of medical solutions that improve the health of patients around the world, manufactures a line of machinery, with some as large as 20' x 8' x 8'. Located around the world, Boston Scientific ships products overseas regularly. Many of its products are sophisticated and delicate, requiring specialized, custom packaging.



### Background Problem

Boston Scientific needed to ship 54 pieces of machinery, ranging in size from 2 feet square to the size of a single car garage, from Minneapolis to its factory overseas. Additionally, specific Crating and Preservation guidelines and criteria needed to be developed and strictly followed.

### The Solution

Packnet had previous work experience with Boston Scientific and was a natural choice to develop solutions. "We were so pleased with Packnet, we went straight to them for this project. They did an excellent job!" stated Jose Rosa Vega, Boston Scientific's Principle Manufacturing Engineer. Packnet was hired, a warehouse in Eagan was contracted from which to work, and the engineering of specialized, protective packaging and crates began. Packnet crated and preserved 3 to 4 machines every day for nearly 3 weeks and loaded/boxed & braced them into ocean containers to safely ship the equipment. Every piece of equipment arrived at the destination safely without damage.

## ... PACKNET'S ON-SITE PACKING AND CRATING SERVICES SAVES BOSTON SCIENTIFIC TIME, MONEY AND PREVENTS DAMAGE

### Benefits

Packnet finished the project well ahead of schedule and saved its customer time and costs. "Packnet is very on top of things, always looking for a way to make it happen," Rosa Vega reported. "We hoped to finish in six weeks, but Packnet did it all in under four. This saved us about \$15,000. Plus, Packnet came in under the budget established for the packaging."

Packnet is one of the few company's that has everything its customers need – military-grade vapor barrier and desiccant materials, corrosion inhibiting poly and emitters, handling indicators and the expertise to engineer and execute this type of packaging. "When we have another shipping project, we'll definitely be calling Packnet again!" stated Rosa Vega.

"I've worked with many companies moving manufacturing lines around the world and Packnet's prices are fair. They are well-trained and do an excellent job."

– Jose Rosa Vega, Boston Scientific Principal Manufacturing Engineer